

WAHL P愛N PURSTARP

# WAHL PEN AND <br> EVERSHARP 

GENERAL CATALOG
No. 104


## THE WAHL COMPANY

Main Office and Factory

# THE WAHL WRITING EQUIPMENT LINE -AND THE WAHL DEALER 

$\mathcal{T}$He world progresses. Man and the products of his handiwork develop and improve. Each year some product is discarded which was believed to be the ultimate development in its line, and something new takes its place. Thus it is that manufacturers who would keep pace with the public desire must be constantly on the alert to improve their products, to add new products from time to time, and to withdraw those which have outlived their usefulness.

Progress has always been the keynote of Wahl success. Its very beginning in the writing equipment field was in the development of a product so new, and presented to the public in so novel a way, that it imr mediately opened up tremendous new sources of profit for dealers in all parts of the world. To maintain that progressiveness in development has been the constant aim of The Wahl Company.

Yet changes develop slowly. From an idea to the finished product is usually a tedious process of many months' duration-a long period of experiment and test. And most important of all, the effect on dealers must be carefully considered, and plans made to assure the protection of their investment in Waht Products.

It is gratifying to note at this time the remarkable success of the new Perfected Eversharp which was produced a little more than a year ago. It is gratify. ing to note the tremendous strides made by the precious metal pen, a new product produced and pioneered by Wahl. Finding its first market as a gift item because of its high jewelry value, it is now coming into its own as a fountain pen because of its practical, exclusive features--its slender grace, its perfect balance, its indestructibility, its greater ink capacity without the curse of bulkiness.

This year we have presented another new departure in mechanical pencil making-a pencil with a thick writing lead. With our usual liberal advertising
backing, it is rapidly winning favor with the public, and providing another new market for Wahl dealers. This new thickness of lead (.075* diameter in comparison with the $.046^{\prime \prime}$ drameter of the standard thin lead) gives the Eversharp line a complete range of lead sizes for every writing need. The standard thin lead is for continuous writing, the thick lead is a combination writing, manufolding, and marking lead, and the checking lead is for heavy marking use.
Noteworthy among other additions to the Wahl line during the year have been the oversize, rubber barrel pencils, made for both thin and thick writing leads. The immediate demand for these pencils exceeded every expectation, to the extent that for a number of months our factory was severely taxed to fill orders.
With all the attention given to the development of new and improved products, The Wahl Company has realized that in the dealer's interest the most pressing need is for simplification, and important steps are being taken in this direction. These changes must come slowly, of course, in order that the dealer's investment may be completely protected, but when they ate finally accomplished, the problem of stocking the complete Wahl line, and thereby earning the many benefits that accrue, will be a far simpler one for the average dealer.

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Every product sold by The Wahl Company carries the Wahl Guaranty, so sweeping as to be virtually unconditional, yet so simple that there is no opportunity for mssunderstanding or misinterpretation. It is not a sensationally worded statement, tending to confuse the public and make difficulties for the dealer, but a simple, direct agreement to protect the dealer in assuring the satisfactory performance of every piece of Wahl merchandise sold. The best assurance to you of its effectiveness is the sincere manner in which it has been carried out over a period of years. Briefly, the Wahl Guaranty is this:

We stand squarely behind the Wahl deater in every sale of Wahl merchandise. We will make good woth the dealer in any way that he funds it necessary to make good with his customers.


WHERE EVERSHARP PENCILS AND WAHL PENS ARE MADE

Pictures and words can but poorly describe the Wahl factory, or the skill and care of manufacture that go into all Wahl Products. The large, daylight factory pictured above is far more than brick and stone and concrete-it is the home of an efficient, painstaking and highly trained organization that takes pure gold and crude rubber and many other raw materials, and fashions them into the world's finest writing instruments, Eversharp and Wahl Pen.

The Wahl factory is a modern, fireproof building, five stories high, with seven acres of floor space. It is a building designed expressly to house this great pen and pencil making organization, and equipped for that purpose alone. The first four floors are occupied by the manufacturing departments, and the top floor by the executive, sales and general offices.

The equipment throughout is the finest that human ingenuity has devised for the making of quality writing instruments. Many of the intricate machines in regular operation here
have been planned and built by our own engineering staff, to provide equipment that would make better products, or make them more economically.

Practically every part of every Wahl Product is made here from raw material. Wahl makes its own precious metal tubing, its own rubber tubing, its own nibs, and the many other parts which make up a pen or pencil. Nothing is left to the whim of outside manufacturers, and thus The Wahl Company is able to guarantee unconditionally every piece of material that goes into a Wahl Pen or an Eversharp Pencil.

All Red Top Eversharp Leads, too, are made here from the best raw materials that can be procured in the United States and in other parts of the world. They are made accurately to fit Eversharp Pencils, of uniform strength, grade and diameter, in one of the finest lead factories to be found anywhere.

So many figures might be cited to show the capabilities and magnitude of this organization that they would only confuse. You will be interested to know, however, that the factory pictured on the preceding page has a daily capacity of 50,000 pencils, 8,000 pens, and $1,300,000$ sticks of lead.

We might take you, with a word picture, through the great Wahl factory. We might show you how pure gold is alloyed to give it wearing quality, and the intricate processes by which it is transformed into smooth-writing nibs, and into the precious metal tubing which later becomes pen and pencil barrels. We might show you the bales of crude rubber stock and the many processes by which this rubber is purified and ultimately made into the tubing which gives the great strength and beauty to Wahl rubber pens.

We might tell of these and dozens of other interesting and novel operations; but after all, the things that go into a pencil or pen and the technical processes of manufacture are not so important as the art with which they are manufactured to give pleasing effects in design, perfect results in use, and lasting value in wear.

This precise and experienced manufacture has been the especial province of The Wahl Company through all the years of its being. A perfect understanding of materials, a genius for invention in its particular field, skilled men and special equipment, all are joined under the Wahl ideal of finest quality, to produce in Eversharp and Wahl Pen companion writing instruments without a superior anywhere or in any respect.

The eye is appreciative of their outward beauty, but to the creative mind, eased of concern with the manual effort, and to the responsive hand, equipped with a fluent and fatigueless tool, must be left the final verdict on the goodness of these writing servants. Wahl dealers know what this verdict is-know it by the multitude of expressions volunteered from the millions of men and women who have preferred Eversharps and Wahl Pens above all others.

## SUPERIOR FEATURES OF PERFECTED EVERSHARP PENCILS

## 1

THE RIFLED TIP
This patented feature, used only in Eversharp, first made a good mechanical pencil possible. Tiny relief spaces between the lead-gripping teeth prevent clogging or jamming. Still the lead is held frmly at the point; no slipping; no wabbling. Identify the genuine Eversharp by the grooves cut in the lead as it passes through the tip.

## 2

LOADS IN AN INSTANT
Above and at the right is shown the trigger which releases plunger when lead is used up. This automatic release makes Eversharp the fastest loading pencil. One pull-insert leadone push-a turn. That's all.

## 3

## EXTRA LEADS ACCESSIBLE IMMEDIATELY

The side-opening lead magazine enables the user to draw a new lead almost instantly. The amount of reserve lead can always be seen. This feature provides extra convenrence and speed of operation. Because of the length of barrel necessary for this feature, it is found only in the long model pencils.

4

## AUTOMATIC LEAD INDEX

To know the length of lead in Eversharp just pull the cap straight out. The distance between $A$ and $B$, as shown in the illustration, equals the length of lead remaining in feed chamber ready for use.

## 5

## SAFETY POCKET CLIP

The pocket elip on Eversharp is made stronger by a reinforced rib construction which adds to its appearance. The large point of contact eliminates wear on the clothing. Even if the clip is broken accidentally, a new one can be inserted in a few moments.

## 6

## REPLACEABLE ERASER

The construction of Eversharp permits the eraser to be replaced by a new one. It cannot come out in use, yet it can be changed in a moment.

## ALL PARTS INTERCHANGEABLE

Any standard Eversharp can be completely taken apart by unscrewing the tip and pulling out the mechanism. All parts are interchangeable and replaceable. Anyone can replace, in a few seconds, any part that becomes broken or worn through accident or abuse.


2


4



14K SOLID YELLOW GOLD

| Tel Word |  |
| :--- | :--- |
| Ahawo | No. 98 |
| Abard | No. 985 S |
|  |  |
|  |  |
| A mayp | No. 99 |
| Abazg | No.99SW |

Anaze No. 998 W
(Engine Turned)
Diamond design pencil, long with pocket clip; length $51 / 4$ inches; twelve extra leads in magazine. Diamond design pencil, short with ring on cap; length $41 / r$ inches, four extca leads in magazine.
(Engene Turned and Hand Engraved)
Hanlin design pencil, long with pocket clipi Icngth $51 / 4$ inches; tweive extra leadis in magazine.
Hariun design percil, short with ring on cap; length $41 / 8$ inches; four extra leads in magazine.

## 18K SOLID GREEN GOLD <br> (Enghe Turned)

| Abrog | No. 98G | Sce description of No .98 above, |
| :---: | :---: | :---: |
| Abbuy | No. 98GSW | Sece description of No-965W above. |
|  |  | (Engine Turned and Hand Engrated) |
| Ascad | No. 99G | See description of No, 99 above. |
| Ancer | No.g9GSW | See description of No, 996W above. |

Solid goid pencils are made to spectal order only, and arc not returnabie in exchange for other merchandist.


## YELLOW GOLD FILLED

Tel. Word
Bacax No. 14
Bacer No. 14SW
Bangw No. 24
Banhx No 24SW
BAAP! No 25
Baarg

No. 25 SW

## (Engine Turned)

Grecian Border design pencil, long with pocket clip; length 51/4 inches, twelve extra kads in magazine.
Grecian Border dasign pencil, short with ring on caps length 41/8 inches; four extra leads in magazue.
Dart design penct, long with pocket elyp; length $5 \frac{1}{1}$ inches, twelve extra leads in magazine.
Dart design pernel, short with ring on cap; length $41 /$ inches; four extrat leads in magazine.
Ripple design pencil, long with pocket clip; length 514 inches; twelve extra leads in magazine.
Ripple design pencil, thort with ring on cap; length 4/8 anches; four extra leads in magazne.

## GREEN GOLD FILLED

(Engine Tarred)

| Bacos | No. 77 | $\mathrm{Se}$ |
| :---: | :---: | :---: |
| Bucue | No. 778 | See de |
| Baxzz | No. | See description of No. 24 above |
| Batac | No. 265 W | See description of No. 248 W above. |
| BaAxy | No. 27 | See description of No. 25 |
|  | No. 27 S |  |



## YELLOW GOLD FILLED

(Engene Tarned)

Tel, Word
Badez
Badib
No. 10
No. 10SW

Colonial design pencil, long with pocket clip, length $51 / 1$ toches; twelve extra leads in magazine. Colonial design pencil, short with ring on capi lengtha $4 / 8$ inchesi four extra leads in magazive.
(Chased)
Casvi No, 61
Canzk No. 615 W
Check design pencil, long with pocket clip; lenyth 514 inches; twelve extra leads in magazine Check desigm pencil, short with ning on cap; length $41 / 8$ inches; four extra leads in magazine.
(Plain Fintist)
Cadur
Cabap
No. 69
No. 698w
Octagon-shaped pencil, long with pocket elip; length 51/4 inches, twelve extra leads in tmagaine. Octagon-shaped pencil, short with ring en cap, length $41 / 3$ mehes; four extra leads in magazine.

## GREEN GOLD FILLED

(Engine Turned)
Bazdv No. 73 See description of No. 10 a bove.
Barpw No. 73 SW See description of No. 105 W above
(Chased)
Canaz No. 71 See description of No. 61 above.
Carrs
No. 71SW
Sec description of No. 61SW above.


No 60
No 70


No. 6928 C
No. 705c


No 57sw

## YELLOW GOLD FILLED

(Plain Fonsh)

Td. Werd
Cacas No. 60
Cable No. 60SC
Cacer

No. 60SW


No. 35


No. 60sw Every prowid hat en graser nurder capi
Phin polished pencil, long with pocket clip; length 51/4 inches, twelve extra kads in mayazine Plain polished perical, short with clip on cap, length $4 \frac{1}{1}$ inchos, four extra leads in magazme.
Plan polished pencil, short with rang on cap; length $41 / 9$ inches, four extra leads in magasme.

## GREEN GOLD FILLED

(Plain Fimisht)

Cabace No. 70
Cadip No.708C
Gaded No .70 SW

Sec deacription of No, 60 above.
See description of No. 60SC above
See description of No GOSW above

## STERLING SILVER

(Hand Engraved)
DaABs. No. 55 Hand engraved pench, hong wath pocket elp; length $51 / 4$ inches, twelve extra leads in magazine.
Dampy No. 555 F


## STERLING SILVER

(Engthe Turnei)

TCl Word
DAAFW
Dスал2

Dhecy No. $4+$
Daspw

No. 43 SW
No. 49
No. 495 W
No 43
No. 44
No. 44 sW

Grectan Border dengan pencil, long with pocket clip: length 534 inches, sweive extra Leads in magazine
Grecian Border design pencil, short wath ning on cap; lengeth 4 $4 / 3$ inches; four extra leads in mascaune.
Dart design pencil. long with pocket clip, lengeh $31 / 4$ inches; twelve extra leads in magsune
Dart design nencil, short with ming on cap; length $41 \%$ mehes: four extra leads in magatine.
Fappie deston pencil, long with pocket glipi iength 5 /a traches, tweive extra hads to magnane Ripple destgn penci, short with ring on cap; length $4, / 3$ incbes, four extra leads in magazioe


## STERLING SILVER

Tel Word
Daste No 45
Dasme No 4.5 SW

Daehz No 50
Daknc No 508 C
DaErs No. 565 SW
(Engine Turnel)
Colonal design pencil, fong with pocket clip, length 31/4 unches; twelve extra leads in magazine. Colonal design pencil, short with ring on cap; length 4, inches; four extra leads in magazine.
(Plain Fintsh)
Plan poislied pencil, long with poiket clap; length $31 / 4$ inches: tu elve extra lea's in magazine.
Plain polishad pencul, short with clip on cap; length $4 \frac{1}{4}$ inches. four extra leads m magazine.
Plain polshed pencal, short with tng on cap; length $4 / / 8$ inches, four extra leads in magazine.

## SILVER PLATED

## (Ptain Fimish)

$\begin{array}{ll}\text { Eagrs } & \text { No } 10 \\ \text { Eagzy } & \text { No. } 205 \mathrm{C} \\ \text { Eagst } & \text { No } 305 \mathrm{~W}\end{array}$
No 30SW
Plain polished pencil. long with pocker clip, length $31 / 4$ uncles, twelve extra leads in magazine. Plan polished pencl, short with clip on cap; length $41 / 4$ miches, four extra leatis in magaine. Plain polighed pencî, short with ring on capt length $41 / 1$ inches; four extra leads in magazine.


## STERLING SILVER

## (Chased)

Tel. Wors
$\begin{array}{ll}\text { Dhemp } & \text { No. } 51 \\ \text { Dhesg } & \text { No. } 515 \mathrm{SW}\end{array}$

Check design pencil, long with pocket chip, length $51 / 4$ inches; twelve extra leads in magazine. Ctieck design penesl, short with ring on cap, length $41 / \mathrm{s}$ inches, four extra leads in magazine

## SILVER FILLED

(Engene Turned)
Razer No 35 Wave design pencil, long with pocket clip; length $51 / 4$ inches, twalve extra leads in magaane.
Raziv No. 358 W Wave design pencil, short with ang on cap, length 41/8 inches; four extra leads in magazine.

## SILVER PLATED

(Chased)
Earel No 31 Check deang pencil, long with pocket cirp, length $51 / 4$ inches, twelve extra leads in magazare.
Enarr No 315W Check design pencil, short with ring on cap, length $41 / \mathrm{s}$ snches, four extra leads in magazine.
(Plain Finish)
Eabke No 29 Octagon-shaped pencil, long with pocket clip, length $31 / 4$ inches; twelve extra leads in magazine.
Earpl No. 29SW Octagonshaped pencil, short with ring on cap, length $43 / 8$ inches, four extra leads in magazine.



## HARD RUBBER BARREL PENCILS

(For regular thin diameter Euersharp leads Yellow godd filied caps, ches, and lower barrel sectrons)

| Tel Wers |  |  |
| :---: | :---: | :---: |
| $\mathrm{R}_{\text {Hest }}$ | No. 38 | Plain polished Red rubber barrel pencal, long with poket clip; length $51 / 4$ inches; fie extra leads |
| Rurlez | No. 3RSW | Plaun polshed Red rubher barrel pencul, short with ring oo cap, length $4 \frac{1}{8}$ inches; four evera |
| Rrosig | No. 3RSC | (Not Illustrated.) Plasn polished Red rubber bartel penctl, same as Na. 3RSW, except has |
| Rhids | No. 3M | Flaun polahed Mottled rubber barrel pencil, long wath pocketclip, length $51 / 4$ inches, five extra leads in magaziuc |
| Ruthe | No 3MSW | Plam polished Mottled rubber barrel pencil, short with ring on cap; length $41 / \mathrm{s}$ isches; four extra leads in magazane. |



## HARD RUBBER BARREL PENCILS

(For regular thin diameter Etersharp leads. Yellow gold finled caps, cl:ps, and lower batrel sections)

Tel. Word
RAAKN No. 3
Raecl No. 3SW
Raalp No. 4
Raehn No 4SW

Dart design, engine-turned Back rubber barrel pencl, long with pocket clip; length $31 / 4$ saches: five extri leads in magatire.
Dart design, engine-turned Black rubber barrel pencil, short with ring on cap, length 4 h mokes, four extra leads in magazine
Grecian Border design, enginerturned Black rubber barrel pencal, long with pocket clip, length $51 / 4$ inches, five extra leads in magazine
Grecian border design, engneaturned Black rubber barrel peacil, short with ring on cap; length 41/8 anches, four extra leads in magazine.


These penctis all have oversize barrela which allow a from but easy grip for long and tireless writang.
The pencils shown above with exposed erasers are packed crie dozen of one coler or standard assortment on counrer display card, or in strawboard boxes for quantity sales.
$\mathrm{t}_{\mathrm{cl}}$ Wead
Rhevn No. 458B
Rhemr No. 458R
Ryofy No, 458 M
Rhegz No.450R
Ramy No 450 M
Rнемен $\quad \mathrm{N}_{\mathrm{o}} .452 \mathrm{~B}$

Plain poished Black rubber barrel pencil, lene with pecket clip and large exposed eraser, mekel trimmed, length $5 \frac{1}{4}$ iriches; twelve extra leads in magazine
Plan polished Red rubber barrel pencil, long wich pocket clip and large exposed eraser; nickel trimmed, length $51 / 4$ inches; twelve extra leads in mapitine.
Plain polished Mottled nobber barrel pencil, long with pocket clip and luge exposed eraser; nickel erimmed, length $5 \frac{1}{4}$ inches, twelve extra leads m magazine.
Plan nolshed Red rubber barrel pencil, long wath pocket clap, yellow gold.fliled cap and tritn; length $51 /$ inches; twelve extra leads in magazanc.
Plan polished Mortied rubber barrel pencil, long with pocket clip; pellew goidfilied cap and trim; length $51 / 4$ inches, twelve extra leads in magazne.
Dart design, engine-turped Black rubber barrel penci, long with pecket clip, yellow gold-Gilled cap and trim. Ienggth $5 \frac{1}{4}$ inches; twelve extra leads in magaziue.


Na. 1,1


No, 1 :

-SISTV


No. 1suMW


Na. 153C


No. 154 C
(1iliattationz ave actual viee Eeary percit hat att exposed endie as shoew)

## ENAMELED BARREL PENCILS

(Nectel Trmmed)
The barrels of the enameled pencils shown above are made of a new aluminam allor light in weight but with exzra strengrt. The speciol enamel adds a tough finsh, with a bright, permanent color.
These pencils are packed enly in dozens of one color and style or in standard assortment
on counter display cards. Doxens cannot be broken.
Tal Wera
Eskby No 251
Eakcr No. 151 C
Reqzs No 1.59 C
Eakge No. 151SW
Eaks $\quad$ No. 151 MW Eameled barrel pench, modget length with bal ring, length $32 / 5$ inches; six exta leads in magazine Redionly.

## BAKELITE BARREL PENCILS

(Nicke! Trimened)
Bakelite pencils are packed one dozen of one eolor and shape on counter diaplay card, in cartons for quantity sales, or one dozen in assorted colors and shapes on counter display card. Regular assortmient cannot be changed. Dozens camoot be booken,
Ealsk No 153C Bakelise pencti whth octayonshaped barrel, Jong wath pocket chp; length 5 la inches, five extra leads in magazine. Coloris: Red. Gteen. Mottled, and Biack.
 thagazine. Colors. Red, Green, Mortled, and Black


## OVERSIZE HARD RUBBER BARREL PENCILS FOR EVERSHARP THICK WRITING LEADS

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## OVERSIZE HARD RUBBER BARREL PENCIL FOR EVERSHARP THICK WRITING LEADS

The oversize barrel of thas pencil allows a firm, easy grip for cireless writung The new medium-thick lead ( $O 75$-inch in diameter) as particularly desarable is a combunation writing and checking lead, for manfold work, and wherever a heavy mark is desired.
Tes Ward
Rhofs No, 752 B Dart design, engine-turned Black cubber barrel pencil, Iong with posket clip, yellow gold-filled cap and trim: length $31 / 4$ inches; four extra leads in magazine.

## STANDARD BARREL PENCILS FOR EVERSHARP THICK WRITING LEADS

These penctls are made for those who desoce che standard sise batrels, but who want the advantages of the Evershaip theck woring leads.

| Rehicg | No. 720 | Plain polished silver-plated penoli, long with pocket clip, length $5 / 4$ inches, four extra leads in magazine. Uses Eversharp thick writing leads |
| :---: | :---: | :---: |
| Ramim | No. 761 | Check design, chased yellow gold.filed pencil, long with pocket clip, lenget $5 \frac{1}{4}$ inches; four extra leads in magzzinc. Uses Eversharp thick writing leads |
| Ruinj | No. 724 | Dart design, engue-turned yellow goidfilled pencil, long with pocket clip; length 51/4 inches, four extra leads in magazme. Uses Evershatp thick writing ledds. |



## CHECKING AND "EXECUTIVE" PENCILS

All the pencsls on this page are for use with the large Eversharp Checkang Leads (120-inch in drameter.) They are espectally valuable for heavy checking work, for marking on rough surfaces, and all other purposes where a very thick mark is desired. The magazme for extra leads tras been eliminated to permit the use of this extra large lead

Ta Word
Eahsr No. 101
Enameted Checkng Penct, Jong with pocket chp; nickel trimmed, length $31 / 4$ inches. Colors: Red, Yellow, Blue, Green, and Black. Box of six large suze checking leads the same color as the harrel, furmshed with each pencil
Racla Na 34 of zix large stre checking leads jornshed with anch pench. Buck pads furnuthe unices other wese ordered.
EAhLs No. 32

EAhy $\quad$ No. 67


EVERSHARP ENAMELED EMBLEM CAPS
The emblems shown above are beautifully enameled in full colors on the to of Eversharp pericil caps.
Orders for stiver plated, sterling silver, and goldfilled Eversharps bearing caps wath the emblem of any of the following organizations can be furnashed from stock:
Blue Loder
Shrinz
K. or C.
M. W. A.
ELk
Rotazy

Complete information regarding special emblem caps for other orgabizations, schools, or with traderoarka, furnished upon reguest.


## RED TOP EVERSHARP THIN LEADS

Red Top Eversharp Leads are made of the finest grades of downeste and imported graphtes, clays and waxes. They are made in our own complete plant-strong, smooth-writurg, and uniform year after year both ae to grade and colar.
The duaneter of Red Top Eversharp Leads is acturately mamtained to fo the patented rilled thps of Eversharp pencils. For perfect writung satisfactico, only Eversharp Leads should lee used.
Made in the following grades and colors (standard Ever sharp then diameter).



Eursharp Leads are packed in Red Top contatners as follows: 12 sticks of lead of one grade or color in metal tube Black leads in oblong tubes, colored leads in round tubes-tubes printed same color as lead they contain. (Illustrated at top of page)
12 aretal rubes of one grade of color in cardboard box; one grots sticks of lead in all. (Illestrated at top of page).
$14+$ aticks of leads of ane grade or color in siding cardboard box, for office usc. (Iliustrated at left.)

## EVERSHARP ERASERS

Every Eversharp eraver can easaly be replnced with a new pone when worn out. They are made of firm, smooth, red rubber, and have excellent eraang cquatities.
Below are shown the six sizes and styles of Eversharp erasers, and a bridf explanstion to indicate with which Eversharp pencils chey are used. When orderarig extra ensets be sure to sperify the stylen wanced.


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MIN-Small unmounted erdser for use only with Miniature and Mulger Minature Eversharps shotwo on page 13
REG Mounted eraser for use with all regular drameter prectous-metal, and rubber-barrel Everiharpe, and also for use wish the old-model, enameled-barrel pencis lsamg a double magazine.

BM -Mounted enaser for use with bakelite-barrel Everaharps having the eraser shell open at both ends. Also used with the new enameled, aluminum-barrel pencils shown on page 17.

BP-Unounted craser for use with the old-model, bakelite. barrel Eversharps baving eraser shell closed at the lower end.

SJ-Short, mounted Jumbo eraser for use with $\$ 3.00$ oversite Eversharps having cap to conccal eriser. as illustrated on pages 16,18 and 19

LJ-Lang. mounted Jumbo ernser for use with 8100 oversyet Eversharps without eraser cap, as illustrated on pages 16 and 18.


## RED TOP EVERSHARP THICK WRITING LEADS

A new departure in tead making to marked by the addition of these inediumethek writing leads for uee in Eversharp pencale They are made espectally for those who like to write wich a heavy line, and who prefer a lead that can be used for checking and manifolding, as well as for contrnouts writing purposes. They are .075 of an incts in datneter, as compared with the .046 of an meb in dameter of the atandard thin leads.
Only the finest tnaterals are used in the manufacture of these leads. They are catefully calibrated to a constane diameter, and are of the same begh quality in strength, amoothness, and unuformaty of grade aud solor as the regular line of thin diameter Eversharp leads.
Made in the following grades and colors:

| BLACK | COLORS |
| :--- | :--- |
| (Graphte) | (Medum Grade only) |
| Medium | Red |
| Soft | Bluc |
|  | Green |
|  | Yellow |
|  | Purple Copying (Indelable) |

Packed eighe stichs of onse grade or color in Red Top rdund, wooden tubes, For easy idencification, the labels are printed in a color to correspond with the color of the leads in the tube. (See dlustration above.)
Twelve tubcs of one grade ot color packed in fording cardboard hox.


## EVERSHARP CHECKING LEADS

Eversharp Checkng Leads are made for use in the Everstharp Checkrig and "Executive" pencols illustrated on page 20 . These leads are .120 of an anch in dameter, and are especially adapted to heavy checking work, or marking on rough surfaces
Eversharp Checking Leads are furnished in two grades: No. 1 (mecturn soft), and No 2 (extra soft). The No. 2 grade writes well on glass, china, and ocher gmooth or glazed surfaces. Botb grades are made in the following colors:

| Red | Yellow |
| :--- | :--- |
| Blue | Bhack |
| Green |  |

Purple copying (indelible) cheching leads, which write black and copy purple, can be furnished th the No. 1 grade (medium soft) only. Eversharp Checkng Leads are packed six of one grade or color in shdung cardboard bos as shown ahove.
One box of checking leads included free with each Checking or "Brecutive" pencil Black cbecking leads are aiways furmshed unlexs otherwise ordered.

## EVERSHARP

Te: Werd
Caess Evershativ Lead Assortment No. 9--Small size assorcment. Contains one dozen tubes each of grades B, HB, and F black Everaharp leads, and $1 / 2$ dozen tubes each of purple copying, Eversharp red, Eversharp blue, and Eversharp green leads. Contains two dozen boxes of Eversharp erasers, no checking leads included. Small size dis play stand, shown at right, furnshed with this assortment. Size of stand $115 / 2 \times 7,2 \times 3$ inches.


## EVERSHARP LEAD COUNTER DISPLAY ASSORTMENTS

Increased sales of Evetsharp Leads follow wherever they are displayed in these handsome counter display stands. The stands ate a constant reminder to your customers, and serve as an invitation to them to reload their Eversharps. Every store can profit by the use of one or more of these busy silent salesmen placed in prominent locations.
Eversharp Lead counter display stands are very sub-
stantally built of metal with a mahogany-finished wood base, beaunfully colored, and will remain attractive for years. They can be refilled easily when the assortment of leads needs replenishing.
These lead stands are made in two sizes, and are furnished only with standard assortments of Eversharp Leads as tisted opposite each stand.

Tel. Wutd
Canpd Eversharp Lead Aswortaent No 8 -Large and complete assortment. Contains 1 dozert tubes of each grade of black leads (regular thin diameter). 1 dozen tubes of purple consy. ing, 1 dosen tubes of Eversharg, ted, $1 / 2$ dosen tubes each of Eversharp blae and Eversharp preem, six boxes (assorted) check. ing leads, and two dozen boxes of Evershatp erasers. Total of $101 / 2$ dozen bores of leads. Large size display stand illustrated at rught farmshed with this assortment. Size of stand $111 / 2 \pi 111 / 2 \times 3$ inches.


# THE WAHL PEN OF PRECIOUS METAL 

A New Landmark in<br>Fountain Pen Progress



Thus resulted the bulky pens that have been the vogue for several years. But this method of getting greater ink capacity was a make shift, as Wahl craftsmen realized. Why, they asked themselves, need the barrel be built of rubber at all, since the ink is contained in a soft rubber sac? Why not build the barrel of a thin strong material which would give greater ink capacity, plus added strength, without the disadvantage of cumbersome size and weight?
The answers to these questions resulted in the development of the Wahl Precious Metal Pen-a pen which we believe is destined to set up a new landmark on the highway of fountain pen progress. Gold and silver were the materials chosen to carry out this revolutionary conception of a fountain pen. New as these metals were to the art of fountain pen manufacture, they had been for many centuries the only accepted materials for the making of other high class articles of personal equipment. Since the beginning of civilization, they have been the only metals discovered (except for a few of prohibitive cost) that in their native state will maintain their outward beauty as long as any part of the material lasts.
So it was but natural that they were selected as the basic materials for The New Wahl Pen. This pen is so strong as to be practically unbreakable; it is slender and graceful, yet its ink capacity is greater than that of rubber pens twice its size; it is light in weight, perfectly balanced, unfaltering in writing performance, and has the rich beauty which can come only from fine jewelry designs engraved in gold or silver.
Some of the features are shown in the sectional view at the left. Note the thin walls, the rolled metal threads which cannot be broken, the large ink sac, the compact filling mechanism. Then turn to the pages which follow and note the beautiful jewelry designs and the graceful proportions of these pens.
Try a Wahl Pen from your stock; observe its fine balance, its light weight, and its certain performance. Compare its ink capacity, if you care to, with the largest pen in your case, and prove that it holds more ink than any other.
Wahl builds rubber pens, too, for those people who are not yet converted to this modern pen. These rubber pens are the finest that can be made, and second only to the pen of the future - the Wahl Precious Metal Pen.


Solid gold pens are made to special order only, and are not tethrnable in cxiharge for ether merchandise


PIRECIOUS METAL. PENS


## Y'S.1A) W (GOLD FILLED

##  <br> tr mit.

Gax: No 335AW
Kace No. 2 BA
Rate No.
14.s rine or sapacel Ne 2 Noid mak



## Tr wion

(1) N: 12:Ax

Kisy Nu. 122A
Rexp No 64 :
 Honpxict cloch and No. 2 cold nab. Hun joeske dip abl Ne. 4 kold usb

## GREEN (KCH.D 1FII IIT)









SHILRLING SHLER



No. 320 C No. 329 AGW
No. 320.1 W

$\mathrm{Yo}-129 \mathrm{~A}$
$\mathrm{Nog}+20 \mathrm{AG}$
No. +20 C


No $619 \lambda$ No 04996 No. 649 C


No. 323216 Na. 322 Ac w Na 322 dCW
Na .32 CW

PRECIOUS METAL PENS
(Engine Turned. Self Pilling)
YELLOW GOLD FILLED
xCPPLE DESGN, TO MATCN EVZRSHAKPS NOK. 25 AND $25 S \mathrm{~W}$
Tel Worl
Hager
Ravzh
No. 429A
Roapk No. 649 A

Has ring on cap and No, 2 gold nib.
Has pocket clip and No. 2 gold nith. Has pocket clip and No + gold nib,

## Colon

Tel Word
Gagls No 323 AW
Rever No. 423 A
Rupme No. 643 A

Has pocket clip and No. 2 gold nio. Has pocket clip and No. 4 gold mb.
GREEN GOLD FILLED

| Hazres | No. 329AGW | Has ring on cap and No. 2 goid nib. | Garey | No 323AGW | Has ring on cap and No. 2 gold nib. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Rokmt | Na. 429AG | Has pocket clup and No. 2 gold nıb. | Roazr | No. 423 AG | His pocket clip and No. 2 gold nab, |
| Roetz | No. 649AG | Has pocket clip and No, 4 gold nib. | Roesh | No. 643AG | Has pocket clip and No. 4 gold oib. |

## STERLING SILVER

KIPFLE DLSION, TO MATCO EVERSHARPS NOS. 44 AND 44 SW

Hazdi
Rnoms Rionx

No. 329 CW
No 429 C
No. 649 C
has rmg on cap and No 2 gold nitb.
Has pocket clep and No. 2 gold mb. Has poclet clip and No. 4 gold nib.

Gatazs No. 323 CW
Rroв No. 423 C
Rroos $\quad N_{0} .643 \mathrm{C}$

Has ring on cap nas. 45 ANO $45 S \mathrm{~W}$
Has pochet clip and No. 2 gold Has pocket clip and No, 4 gold mi).


No 3z1ay No. 321 AGW No. 31 CWH
No, 321 DW


Ne. 4214 yo. 12Lac No. 421 C


Yo. 641A
Ni 64 AG
No $0+1 \mathrm{C}$
$\times 0,641 \mathrm{D}$


Na. 329C.W


No. 428 C
Qlimitataons are atrual ack


No. 648C
PRECIOUS METAL PENS

YELLOW GOLD FILLED
CHFCK DISGGN, CHASED PRNISH, TO SAATCH FVERSHARPS NOS. 61 AND 618 W Tel Word

| Lasbg | No. 321AW | Has ring on cap and No. 2 gold nib, |  |
| :--- | :--- | :--- | :---: |
| Rasano | No. 421 A | Has pocker clpp and No. 2 gold nob. |  |
| Ruary | No. G1A | Hes pocket clpy and No. gold mb. |  |
| GREEN GOLD FILLED |  |  |  |

CHECE DESGGN, CHASED YINISH, TO MATCK EVERSHARPS NOS 71 AXD 7ISW
Alsed No. 21 AGW Has ring on cap and No. 2 yoid mb. Ruass No. 421AG Has pocket cip and No. 2 gold nib. Romi

No $6+1 \mathrm{AG}$ Has pocket clip and No. 4 gold nab.
(Self Fibhag) Tel Word

| Maniv | No 328CW | Has ring on cap and No. 2 gold nib. |
| :--- | :--- | :--- |
| RTorz | No, 428 C | Has pocker clip and No. 2 gold nib. |
| Rioxd | No. 648 C | Has pocket clrp and No 4 gold nib. |

## STERLING SILVER

CHECK DFSGON, CFBED EJPISH, TO MAHCH SVRRSHARE NOS SI ANO SISW
labac Na. 321 CW Has ring one cap and No. 2 gold nob.
Rhald No. 421 C Has pocket clip and No. 2 gold nib.
Rhamp No. 641 C Has pocket clep and No. 4 goid nib.

## SILVER FILLED


Tel Word
lasur No. 321 DW Has ring on cap and No .2 gold nib.
Retragr No. 421D Has pocket chip and No. 2 gold mat.
Ruatz No 641D Has pocket che and No 4 gold nits.


These miniature Wahl Pens are thoroughiy pactical writing instruments in every reapect. Due to their metal barrel construction, they will hold enough ink to wrtce approxumately 1600 words

Tel woed
Racet No. 216AW
Raatrw No. 213AW
Raciv
No. 214AW YELLOW GOLD FILLED
Grectan Border design minsature pen with ring on cap, and No. 0 geld nih. Matches midget mmature Evereharp No. 114 MWW .
Colonial design miniature pen whth ring on cap, and No. 0 gold mb. Matches midget mimiature Eversharp No 110 MW .
Checkerbcard design mimiature pen with ring on cap, and No. 0 gold nib. Marchics midget miniature Eversharp No. 166 MW .

GREEN GOLD FILLED
Rabox No. 216AGW See description of No. 216AW above. Matches midget miniature Eversharp No. 177MW.
Radev No. 213 AGW See desctiption of No. 213AW above Matches micget miniature Eversharp No. 173 MW .
Radur No, 214 AGW See description of No. 214 AW above. Matches midget minature Eversbarp No. 167 MW .

## THE WAHL RUBBER PEN

$\mathrm{F}^{\text {OR }}$ the thousands of buyers who are not converted to the new Precious Metal Pens, Wahl makes the finest line of rubber fountain pens that experienced craftsmen and perfected equipment can produce. These pens have all the superior operating features found in the Precious Metal Pens--the comb feed, which holds ink as a comb holds water; the perfected filling mechanism, which fills the ink sac full; the same full-size, smooth writing nibs.
There is a difference, too, between the Wahl Pen and the ordinary rubber pen. All hard rubber parts are made in our own plant, step by step, from crude rubber as it comes to us from the tropics. Thus we are able to watch it carefully through every process, to be certain of its strength, and to insure uniformity of color and richness of finish. These are qualities which depend far more on the compounding of the rubber itself than on any effort which may be expended in the final finishing process.
Wahl rubber pens are now made in four different external finishes-jet black in two designs of engineturning, orangered, and redand-black mottled. They are made in all standard sizes, and with any style of nib you may choose from our varied assortment.
The complete line is illustrated and described in the pages immediately following.

## THE WAHL SIGNATURE PEN

A pen fit to affix your signature to the pocasional letter or to the most important document-a pen for tuse now and then or for wrating steadily hour after hour -3 pen unfalang in its response to elecy movement of your hand. The nit is of a special design, developed after careful study of the preter. ences of buyers of high-grade fountain pens, and we believe it will pleasea greater number of pen users than any other nib.


## WAHL OVERSIZE SIGNATURE PENS

Tel. Word
Rhoxt No. 760RS
Rhoss No 760 MS
Paeco No. 7628
(Self Filhng)
Plain polishod Red tubker oversive Signature pen; yellow gold filled pockat chip, band, and sulffilling lever, No. 6 special Signature gold nib.
Plain polished Mottled rubber oversize Sagnature pen, yellow goldefilled pocket clip, band, and self filling lever, No 6 special Signature gold nib
Dart deaign, emgineturned Black rubber overstse Signature pen: yellow gollfilled pocket clup, band, and selfffiling lever, No. 6 spocisl Sugnature goid ntb.



## BLACK RUBBER PENS

(Eugine Turned. Self Filling)
Each pen shodin on this pago is fitted with yellow gold-îlled roller pocket ctip, self-filing lever, and $1 / 3$ thach band.
bARTM Desion

| 7el Werd |  |
| :--- | :--- |
| Obibas | No. 722 AZRC |
| Ondd | No. 742 AZRC |
| Opsum | No 762 AZRC |Onda

Has No 3 Wabl gold nui
Has No. 4 Wahl gold nil:
Has No. 6 Wabl gold nub.

Te, Wet,
PaApp
PAsss
Pany\%

CRECAN norder biscos
No. 726AZRC No 746AZRC No. 766AZRC

Has No, 2 Wahl gold nib. has No. 4 Wahl gold nib. Has No. 6 Wahi gold nab.


## BLACK RUBBER PENS

(Engme Turned. Seff Filling)
Each pen shown on this page is fitted with nickel self-filling lever, and can be furnished with or without nickel roller pocket clip. Furnished without clip unless specified.

DAHT DESGGN
Ta. Ward
$\begin{array}{lll}\text { Obaby } & \text { No } 722 & \text { Has No } 2 \text { Wahl gold nib. } \\ \text { Opbud } & \text { No } 742 & \text { Has No } 4 \text { Waht gold nub. }\end{array}$
Oabud

Has No 4 Wahl gord nib.
Has No. 6 Wahl gold nib.

Tel wad
PaAcg No. 726 Has No. 2 Wahl gold mib. Padee No. 7.6 Has No. 4 Wahl gold mb. PaAnN No 766 Has No. 6 Wahl gotd nith.


## DART Desich

Tel Word
RAsMR
Rおぶロ
$\mathrm{R}_{3} \mathrm{APT}$
Riegk

No 622
No． 622 W
No． 622 AZW No． 622 ASC

Hae nockel self－illing lever，and No－2 Wath goted nib．Cannot be fuenshed with pockec cip． Has yellow goldffilled ring，and self－illiag lever，No． 2 Wahl gold nib．
Has yellow gold－filled ramg，self．Giling lever，and hand；No． 2 Wahl gold nita．
Has yellow gold－filled pocket chap attached to $1 / 4$－nch land at top of cap，and goldfrled self－ filling lever；No 2 Wahl gold mb．


BLACK RUBBER PENS

Tel Word
Rielp No. 622 CSC
No. 62288 C
RuLe No. 622SSC Short Signature pen; has yellow gold.filled pocket clip attached to $1 / 1$ joch band at top of cup, gold-blled band and self-fliing lever, No 2 specal Signature gold nib.

## GRFCLAN BORDEA DRSLGN

$\begin{array}{lll}\text { Ranov } & \text { No. } 626 & \text { Has niciel self-filing lever, and No, } 2 \text { Wahl gold nib. Cannot be furnished with pocket clip. } \\ \text { Ranar } & \text { No } 626 \mathrm{~W} & \text { Has yellosw goldfflled ring on cap, and selffilling lever; No } 2 \text { Wahp gold nio. }\end{array}$
Racux No.626AZu
DART OESIGN

No. 626AZW
Has yellow gold-hiled riog, banc, ded self-filing lever; No. 2 Wahl gold mib.

## (Evgme Turned. Self Filling)



No. 522


No. 522 W


No. $532 . \mathrm{HW}$

BLACK RUBBER PENS
(Engine Trurred. Sdf fillong)
DART DEETEN
Tes Wrord
Onejue No. 522
Praul No. 522 W
Paice No 322.4 W
Paniv
Rema

No. 522 AZW
No. 322.4 ACC


No, 522.n2W
+1 maneal



BLACK RUBBER PENS
(Engine Turned. Solf Filling)

Fcl. Wery
Pacos
Padar
Pader
Padtzy

GRECIAN BCROER DE8GN
No. 526 No. 526 WV
No, 526 AW
No. 526AZW Has yellow gold-filed ring, and self.filing lever; No. 2 Wahl gold nib.
Has yellow pold fifled rmg, tass, and self-6illag lever; No 2 Wahl gold nib.
Has yellow goldffiled ring, band, and selffiling lever, No. 2 Wahl gold nibs.

Has nitkel self.filing lever, and No. 3 Wahl gold nib. Cannot be furnished with pocket alip.

## FITTING A PEN TO THE USER'S HAND

He most important factor in the sale of a fountain pen is giving the customer a pen that suits his style of handwriting. By spending a little more time on this one feature at the time of sale, at least one half of all socalled fountain pen troubles could be eliminated. Frequently a customer will complain of a scratchy nib, or of one in which the ink flow is too slow or too fast, when the real difficulty is that the pen is not suited to that person's style of writing.
On more than any other one thing, fountain pen satisfaction depends upon the selection of the proper nib. A purchaser should be offered a fine, medium, broad, manifold, posting, oblique, stub, half stub, or Signature nib, with an even ink flow, according to the writing style of the individual.
Every Wahl dealer and his salespeople should familiarize themselves with the Wahl Pen nib styles shown on this and the following page. The use of this knowledge at the time of the sale will make satisfied customers and create confidence in the store and in the pen purchased. If the exact nib wanted is not in your store, do not substitute, but write to us, sending if possible, a steel pen that just suits the user, and we will match it with a Wahl Pen nib.

## WAHL PEN NIBS

ON these two pages are shown the many styles and sizes of Wahl 14 K solid gold nibs. Among them is a nib to suit exactly any style of handwriting. Wahl Pen nibs are generous in size, length, and gold content, and are heavily tipped with the highest grade of osmiridium - the hardest metal known. Each $m b$ is pointed, ground, and smoothed by master craftsmen, and carefully tested by highly skilled inspectors before being passed as satisfactory for use in Wahl Pens.
It is our firm belief that these mibs are in every respect the most nearly perfect nibs that are manufactured.


Following are the uses for each of the Wahl Pen nib styles:
Miniature A long, medium, flexible nab; writes with a medium line. Made in size 0 only.
Fins Long fone points are used for light writing, where small lines are desired; generally used by women, and by many men who write with a light stroke. Also good for fine penmanship where shading is desired. Made in sizes 2 to 6 inclusive.
Medium Used for all ordinary writing purposes. This is the most popular style of rib, and is suited to a latge number of men, women and chaldren. It writes a medium line, and is sometimes used where shading is desired. Made in sizes 2 to 6 inclusive.
Broad For use where the writer wishes a heavy line on both direct and cross strokes. Good for heavy shading. Made in sizes 2 to 6 inclusive.
Stub Used by persons desiring a short nib that makes a heavy lone on the down stroke and a light line on the up stroke. Used also by back-hand writers, and sometimes for hand lettering where bold characters are desired. Made in sizes 2 to 6 inclusive.


## WAHL PEN NIBS (Continued)

Halp Stub Practically the same as the stub, except that the point is not so wide. Made in sizes 2 to 6 inclusive.
Obilque Similar to a stub, but is beveled off at the side of the point to suit a person who holds the barrel of the pen between the fingers, instead of between the thumb and index finger. A right-handed person uses a right oblique, and a left-handed person uses a left oblique. When ordering specify which is wanted, as the right oblique is always sent unless otherwise specified. Made in sizes 2 to 6 inclusive.
Falcon Very much like a fine, medium, or broad long nib, but is a trifle more flexible because of its being cut out at the sides. Made in fine, medrum and broad, in sizes 4 and 6 only.
Stenographer A long, fine, flexible nib, particularly adapted to making short-hand characters. Made in sizes 2 and 4 only.


Boorkeeper A long and fairly stiff nib made of heavy stock to enable the writer to make small, clearcut figures. Made in sizes 2 and 4 only.
Manirold This nib is long and stiff with a medium-sired point. Good for making carbon copies, and a favorite among people who write with a heavy hand. A nib for all general writing purposes-writes on rough or cheap paper, and will stand very hard use. Made in sizes 2 to 6 inclusive.
Posting A short, stiff nib with a fine point, suitable for ledgermen, bookkeepers, accountants, and others who want a nib for fine figure work. Made in sizes 2 to 6 inclusive.
Ballpoint Sometimes called the "turn up" mb; made with a medium sized point only. It is a smooth writing pen at all angles, and writes well on rough paper. The best nib for nervous or old people. Made in sıze 4 only.
Signature Designed for those who want a heavy, durable nib made especially for hard, continuous writing. Has a smooth, round point, and will suit practically every kind of handwriting. Furnished in fine, medium or broad in sizes 2, 4 and 6 . When ordering Signature nibs be sure to specify whether wanted stiff or dexible.


# SIMPLE CARE OF FOUNTAIN PENS INSURES PERFECT SERVICE 

$\mathfrak{T}$o many people, the care of a fountain pen involves only refilling with ink when necessary. But due to the action of the various inks used, and to the manner in which the pens are carried, used and misused, they occasionally get out of order.

> By following a few simple points in the care of fountain pens, as explained below, every user of a Wahl Pen will be assured a perfect writing pen, free from the common faults that many have regarded as necessary evils. Wahl dealers will find this information of particular value in selling Wahl Pens, and in keeping their customers satisfied with the pens after they are sold.

## RE-FILLING A WAHL PEN

Only good, clean bottled fountain pen ink, free from dust, dirt, and other foreign matter, should be used to fill a Wahl Pen. Hold pen in perpendicular position (with the point down) and raise the lever on side of barrel. Then completely submerge gold pen point and lower end of point section in ink. While in this position lower lever to its normal position, allowing point and point section to reinain submerged in ink for about ten seconds to allow the rubber sac to draw in a full charge of ink. In the case of a new pen, repeat this lever movement to draw in and expel ink several times in order to moisten thoroughly the ink channel in the comb feed. Now, still holding pen
with point down, wipe off surplus ink from pen and feed, and pen is ready for use.
Unless the gold pen and end of point section are completely submerged in ink and left in long enough to allow the sac to fill with ink, air bubbles will be drawn into the sac and the pen will be only partly filled. These air bubbles first retard the flow of ink, and afterwards, as the air rushes to the top of the ink sac, have a tendency to force out the ink, causing the pen to flood or drop ink. Every salesperson should satisfy himself that each purchaser understands the proper method of filling a Wahl Pen.

## CLEANING A WAHL PEN

More pens go to repair stations on account of being dirty or clogged than for any other reason. Every purchaser of a fountain pen should be told the im. portance of cleaning his pen at regular intervals. To clean a Wahl Pen, repeat the filling operation several times as outlined above, using cold water instead of ink. If pen is clogged, use a solution of one part ammonia to three parts water in order to dissolve the dried ink. Then remove dried ink from outside of pen and feed with a soft brush. By filling with and expelling the water, or water and ammonia solution, several times, the feed channel will be cleaned. Repeat this operation in clean water to get the ammonia
solution out of the pen. Then shake pen well in order to expel all the water, and the pen is ready for filing as directed above. DO NOT USE HOT WATER, as this will soften the hard rubber parts. The inside of the cap should be cleaned frequently with a plece of soft cloth or tissue paper and the airholes in side of cap should be cleaned with an ordinary pia.
If pen is very badly clogged with dried, or poor ink, and cannot be thoroughly cleaned as above, it should be placed in the bands of a competent fountain pen repair man at a regular pen service station.

## CARE OF STOCK

Do not put rubber bands around silver pens or pencils. The sulphur in the rubber will cause the silver to tarnish rapidly, and within a very short time will actually eat into the silver, damaging the surface beyond repair. Pens and pencils with black rubber
barrels should not be exposed to strong light or to the direct rays of the sun. They will fade, and thus their salability will be impaired. When faded, it is impossible to restore the orjginal color and finish to these pens and pencils.

## WAHL REPAIR SERVICE

Besides complete repair departments maintaned at the factory and at each of our branch offices, for the benefit of all Wahl Pen and Eversharp dealers and users, Wahl service stations have been established in practically all the larger cities of the country. Expert
pen and pencil repairing at the same prices as charged by us, can be obtained promptly from any of these stations. We shall be glad to send you the name of your nearest Wahl Service Station.

## HOW INDIVIDUAL EVERSHARPS AND WAHL PENS ARE PACKED

All regular size Eversbarps listing from $\$ 1.00$ to $\$ 3.50$ are packed one fencil in an attractive white set-up box (sec illustration below), or in a white folding box of similar appearance.

The mimature and midget minature pencils on page 13 are furnished in special white set-up boxes, or in white folding boxes very simalar to the one shown below.


Checking and "Executive" pencils tisted on page 20 are packed individually in neat brown setrup boxes sumular to the one illustrated at the left.

Enameled, and Bakelite-barrel pencils (page 17) are packed one dozen of one color and style (or one dozeft assor ted in standard assortment) on counter display card, and loose in straw-board cartons for quantity sales. Dozens cannot be broken.
The new $\$ 1.00$ oversize pencils with exposed erasers are packed on special counter display cards in lots of one dosen of one color, or one dozen in standard assortment, and loose in atraw-board cartons for quantity sales.

All precious metal, and rubber Wahl Pens listing at less than $\$ 600$ (except miniature and Signature pens) are packed one pen in a whate set-up box, as shown at the right.


Bach Signature pen is packed in a special buff. colored set-up box similar to the one illustrated above


Regular size Eversharps listing at $\$ 4.00$ and up (except solid gold) are enclosed in handsome satin-andvelvet lined gift boxes, as shown at the left. The pencil illustrated is Eversharp No. 24 (page 7).
Gold-filled match thin pencils (page 13) are packed one pencil in a special gift box with velvet pad.
Solid gold Eversharps are furnished in genurne leather, satin-and. velvet lined presentation boxes.

All precious metal Wahl Pens to retat at $\$ 6.00$ and up (except solid gold) are packed in beautiful satinand-velvet lined gift boxes, as Illustrated at the right. The Wahl Pen ahown is No. 323 AW (page 28).

Miniature pens are packed in the same style of gift box as at the right, but in a amaller size.

Wahl Pens of solid gold are shipped in genuine leather presentation boxes, lined with satin and velvet.



## EVERSHARP AND WAHL PEN WRITING SETS

FOr practically every Eversharp pencil shown in this catalog, there is a Wahl Pen shown which matches in material and decorative design. What more welcome and complete a gift could be obtained for any occasion or what more useful and appropriate articles for personal use, than these perfect writing companions!

On this and the following page are illustrated the boxes in which Eversharp and Wahl Pen combination writing sets are packed.
Men's sets composed of a precious metal pencil and pen to retail at $\$ 6.00$ and up (except solid gold) are packed in brilliantly colored satin-and-velvet lined gift boxes as shown above. The set illustrated is Eversharp No. 14 (page 7) and Wahl Pen No. 646A (page 27).
Men's precious-metal combination writing sets listing at less than $\$ 6.00$ are packed in gift boxes similar to the one shown above, but without the satin-lined top.
Ladies' sets composed of a precious metal pencil and pen to retail at $\$ 6.00$ and up (except solid gold) are packed in daintily colored satin-and-velvet lined gift boxes as shown below. The set in the illustration is Eversharp No. 25SW (page '7) and Wah! Pen No. 329AW (page 28).
Ladies' precious-metal combination writing sets listing at less than $\$ 6.00$ are packed in gift boxes similar to the one below, but without the satin-lined top.

Combination sets composed of a midget miniature Eversharp and a miniature Wahi Pen are furnished in satin-and-velvet lined gift boxes similar to the one shown befow, but in a smaller size.



## EVERSHARP AND WAHL PEN WRITING SETS

Cets made up of pencils and pens with hard rubber barrels and gold-6iled trimmings are packed in handSome French gray gift boxes as shown above. The set illustrated is Oversize Eversharp No. 752 B (page 19) and Wahl Signature Pen No. 762 S (page 32).

Ladies' sets of hard rubber barrel pencils and pens are packed in the same style of gift box as above, except smaller in size.

To those desiring to present a gift of unusual elegance, we suggest a solid gold Wahl writing set, consisting of a solid gold Eversharp and a solid gold Wahl Pen to match. These sets are encased in beautiful, genuine leather presentation boxes as tilustrated below, lined with satin and velvet of a very high grade.
The ladies" solid gold set shown below is Eversharp No. 98sW (page 6) and Wahl Pen No. 3298BW (page 26). Men's solid gold sets are packed in genuine leather, satin and velvet lined presentation boxes the same as the one shown here, but in a larger size.
For a group gift it would be defficult to find a more unique or more highly prized article than a Wahl writing set in either yellow or green solid gold. A good selection is offered on pages 6 and 26 of this catalog.


EVERSHARP PARTS PRICE LIST


LONG MAGAZINE


SHORT INNER BARREL



Pollowine is the price lise of prinapal pstes of botk the Perfected models and the old strie Everaherpst

| Style of Pencil | Name of Part |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tip | Maga- zine | Brass Bush. ing | Funnel | Inner Barrel | Clip | Cap | Cap with Rang | Cap with Clip | Glove Snap Cap |
| ENAMELED BARREL PENCILS | \$0.25 | \$0.50 | \$0.25 | \$0.25 | $\$ 0.25$ | \$0.25 | \$0.10 | \$0.15 |  |  |
| BAKELITE BARREL PENCILS | . 25 | 35 |  |  | . 35 | . 25 | .10 |  |  |  |
| SILVER PLATED <br> Old Models. <br> Perfected. | . 25 | $\begin{aligned} & .50 \\ & .75 \end{aligned}$ | 25 | . 25 | .25 50 | . 25 | .25 .25 | .35 .35 | $\$ 0.35$ .35 |  |
| SILVER FILLED <br> Old Models. <br> Perfected. $\qquad$ $\qquad$ | .25 .25 | .50 <br> .75 | . 25 | 25 | .25 <br> .50 | .35 <br> .35 | 35 35 | 50 .50 | 50 50 |  |
| STERLING SILVER <br> Old Models $\qquad$ <br> Perfected, Plain <br> Perfected, Engine Turned. $\qquad$ | .25 .25 .25 | $\begin{array}{r} .50 \\ .85 \\ 1.00 \end{array}$ | 25 | 25 | .25 <br> .50 <br> 50 | .50 <br> .50 <br> .50 | .50 .50 .50 | .75 .75 .75 | .73 .75 .75 | $\begin{array}{r}\$ 1.00 \\ 1.00 \\ 1.00 \\ \hline\end{array}$ |
| YELLOW GOLD FILLED <br> Oid Models. <br> Perfected, Plain. $\qquad$ <br> Perfected, Engine Turned | .25 .25 .25 | $\begin{array}{r} .50 \\ .85 \\ 1.00 \end{array}$ | 25 | $.25$ | .25 <br> 50 <br> .50 | 50 .50 50 | .50 .50 .50 | .75 .75 .75 | .75 .75 .75 | 1.00 1.00 1.00 |
| GREEN GOLD FILLED <br> Old Models. $\qquad$ <br> Perfected, Plain.. $\qquad$ <br> Pertected, Engine Turned $\qquad$ | .25 .25 .25 | $\begin{array}{r} .50 \\ .90 \\ 1.00 \end{array}$ | . 25 | $.25$ | .25 .50 .50 | .75 <br> .75 <br> .75 | .75 .75 .75 | 1.00 1.00 1.00 | 1.00 1.00 1.00 | 1.25 <br> 1.25 <br> 1.25 |
| 14K SOLID YELLOW GOLD <br> Old Models $\qquad$ <br> Perfected $\qquad$ | .25 <br> .25 | 1.25 <br> 1.25 | 25 | . 25 | .25 .50 | $\begin{aligned} & 4.50 \\ & 4.50 \end{aligned}$ | 5.00 <br> 5.00 | 5.50 5.50 |  |  |
| 18K SOLID GREEN GOLD <br> Old Models <br> Perfected $\qquad$ | .25 .25 | 1.25 1.25 | $25^{\prime}$ | 25 | $\begin{array}{r}.25 \\ .50 \\ \hline\end{array}$ | $\begin{aligned} & 4.50 \\ & 4.50 \end{aligned}$ | $\begin{aligned} & 5.00 \\ & 5.00 \end{aligned}$ | $\begin{aligned} & 5.50 \\ & 5.50 \end{aligned}$ |  | --.. |
| 10K SOLID GOLD <br> Old Mojels. <br> Perfected $\qquad$ | $.25$ | $\begin{aligned} & 1.00 \\ & 1.00 \end{aligned}$ | . 25 | . 25 | $\begin{array}{r}.25 \\ .50 \\ \hline\end{array}$ | $\begin{array}{r} 3.00 \\ 3.00 \end{array}$ | $\begin{aligned} & 4.00 \\ & 4.00 \end{aligned}$ | $\begin{aligned} & 4.50 \\ & 4.50 \end{aligned}$ |  |  |
| SILVER PLATED MINIATURES | . 25 | . 30 |  | ...a | 50 | .25 | 25 | . 35 | --- |  |
| GREEN AND YELLOW GOLD FILLED MINIATURES AND MIDGET MINIATURES | 23 | 50 | 1-2010 | $\cdots$ | 50 | 30 | 50 | . 73 |  | $\cdots$ |

RUBBER BARREL PENCIL PARTS PRICE LIST

| Style of Pencil |
| :--- |
| OVERSIZE RUBBER PENCILS <br> Exposed Eraser Models. <br> Gold Trimmed Models. |

[^1]
## WAHL PEN PARTS PRICE LIST



SECTIONAL VIEW
Above are shown the principal parts, and a sectional view of a Precious Metal Wabl Pen. Prices of parts for all Precious Metal and Rubber Wahl Pens are given below.

PRECIOUS METAL WAHL PEN PARTS PRICE LIST

| Style of Holder | Goid Pen or Nab |  |  | Feed Bar | Point Section | Barrel <br> with <br> Lever <br> and <br> Presser <br> Bar | Cap | $\begin{aligned} & \text { Ink } \\ & \text { Sac } \end{aligned}$ | Lever | PresaerBar | Clip |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { No. } \\ \text { on } \\ \text { Nib } \end{gathered}$ | Price | Allow. ance |  |  |  |  |  |  |  |  |
| SILVER FILLED <br> Chased Fonish or Wave Design | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | $\begin{array}{r} \$ 1.25 \\ 1.75 \end{array}$ | $\begin{array}{r} \$ 0.20 \\ .40 \end{array}$ | $\begin{array}{r} \$ 0.60 \\ .60 \end{array}$ | $\begin{array}{r} \$ 0.75 \\ .75 \end{array}$ | $\begin{array}{r} \$ 1.50 \\ 2.50 \end{array}$ | $\begin{array}{r} \$ 1.25 \\ 2.25 \end{array}$ | $\begin{array}{r} \$ 0.15 \\ .15 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ 30 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ 30 \end{array}$ | $\begin{array}{r} \$ 050 \\ .50 \end{array}$ |
| YELLOW GOLD FILLED OR STERLING SILVER <br> Chased Fmish | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | 1.25 1.75 | .20 .40 | 60 .60 | .75 .75 | 2.25 3.25 | 2.00 300 | . 15 | .35 .35 | .30 .30 | .75 <br> .75 |
| GREEN GOLD FILLED Chased Funtsh | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | 1.25 1.75 | .20 .40 | $\begin{array}{r} .60 \\ .60 \end{array}$ | .75 .75 | 2.50 3.50 | 2.50 <br> 3.50 | . 15 | .40 .40 | $\begin{array}{r}.30 \\ .30 \\ \hline\end{array}$ | .85 <br> .85 |
| YELLOW GOLD FILLED OR STERLING SILVER. <br> Engrac Turted | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | 1.25 1.75 | .20 .40 | 60 .60 | 1.00 1.15 | 2.50 3.50 | 2.50 <br> 3.50 | 15 .15 | $\begin{array}{r}.35 \\ .35 \\ \hline\end{array}$ | $\begin{array}{r}30 \\ .30 \\ \hline\end{array}$ | $\begin{array}{r}.75 \\ .75 \\ \hline\end{array}$ |
| GREEN GOLD FILLED Engine Turned | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | 1.25 1.75 | .20 .40 | .60 .60 | 1.15 1.35 | 3.00 400 | 3.00 4.00 | .15 .15 | $\begin{array}{r}.40 \\ .40 \\ \hline\end{array}$ | .30 .30 | 85 <br> 8.8 |
| STERLING SLLVER Hand Engraved | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | $\begin{aligned} & 1.25 \\ & 1.75 \end{aligned}$ | $\begin{aligned} & .20 \\ & .40 \end{aligned}$ | $\begin{aligned} & .60 \\ & .60 \end{aligned}$ | $\begin{aligned} & 1.00 \\ & 1.15 \end{aligned}$ | $\begin{aligned} & 3.50 \\ & 5.50 \end{aligned}$ | $\begin{aligned} & 3.50 \\ & 5.50 \end{aligned}$ | . 15 | .35 .35 | .30 <br> .30 | .75 .75 |
| MINIATURES <br> YELLOW GOLD FJLLED. <br> GREEN GOLD FILLED........ | 0 0 | 1.00 1.00 | $\begin{array}{r}10 \\ .10 \\ \hline\end{array}$ | .50 <br> .50 | 1.00 1.00 | 2.00 2.25 | 2.00 <br> 2.25 | 15 <br> 15 | .35 <br> .35 | . 23 | $\xrightarrow{+\cdots \times 1}$ |

RUBBER WAHL PEN PARTS PRICE LIST

| No. of Holder | Gold Pen or Nib |  |  | $\begin{aligned} & \text { Feed } \\ & \text { Rar } \end{aligned}$ | Point Sec tion | $\begin{array}{\|c\|} \hline \text { Barrel } \\ \text { with } \\ \text { Lever } \\ \text { and } \\ \text { Presser } \\ \text { Bar } \end{array}$ | Cap without Clip Band | $\begin{aligned} & \text { Ink } \\ & \text { Sac } \end{aligned}$ | Lever |  | $\begin{aligned} & \text { Preasec } \\ & \text { Bast } \end{aligned}$ | Clıp |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { No. } \\ & \text { on } \\ & \text { NB } \end{aligned}$ | Price | Allow, ance on Old N b |  |  |  |  |  | Nocke! | G. F. |  |  |
| 522.526.022.722.726-112.52.62.72 | 2 | \$1.25 | \$0.20 | \$060 | \$0.75 | \$1.00 | \$0.25 | \$0.15 | 3025 | \$0.30 |  | Roller Clip <br> Nickel 8035 |
| 732.736.63.73........ | 3 | 1.50 | \$. 30 | . 60 | \$0.75 | 1.00 | +.25 | ${ }^{15}$ | . 25 | . 30 | \$. 25 |  |
| 742.74664 .74. | 4 | 1.75 | . 40 | . 60 | . 75 | 1.25 | .25 | . 15 | . 25 | 30 | .25 | Sterling . 75 |
| 752.75666575 | 5 | 225 | S0 | . 60 | . 75 | 1.50 | . 30 | . 15 | . 25 | 30 | . 25 | GoldFilled75 |
| 762766.76 | 6 | 275 | . 60 | . 60 | . 75 | 1.75 | . 40 | . 15 | . 25 | 30 | 25 | Solid Gld 2.50 |
| 620 MS 620RS |  | 1.25 | 20 | (6) | 75 | 1.25 | . 50 | 15 |  |  |  | Cap Clip |
| 740 MS 740 RS . | 4 | 1.75 | 40 | 60 | 75 | 1.50 | 30 | 15 |  | . 30 | 25 | Gold Filled |
| 760 MS 760 RS . | 6 | 275 | 60 | 60 | 100 | 2.00 | . 75 | 15 |  | 30 | 25 | St, (\%) |



Repounting of mbs 75: cach Repoasted ruhs cannot ix wartarted to wear well Of bug the ame quality of posint or Seublity to tew pebs, Nibs sualler that
Allowatce for ofd grold nibs pertams to thoog bilhs which we remove from a pen when usiang an exclunue of aits. Where miba ant purchased separacely there is no allowance for odd gole.

Precous melal pen cap ancludes ipner cap and chy oc ring
Presogna metal bacrel includes tever and pecsese bar
Rulker peo cap inclusies ineer cap.
3tiach bands $\$ 1.00$ ach; 24 incl hands 75 ceach , 16 inch bends 50 c each.
Minimum elargs on all repur work dove by The Wabl Coeipany 25c net,


## STYLES OF HAND ENGRAVING

Any of the above styles, with the exception of No. 63, can be engraved on all Eversharps and Wahl Pens. Style No. 63 can be engraved only on pencils and pens with plain barrels. Single initials and condensed monogram styles can be engraved on the tops of pen and pencil caps.

[^2]No.
60 Modern Block
61 Plain Block
62 Drop Block Monogram
63 Block Monogram
64 Drop Block Monogram
65 Jap Letters
66 Drop Ribbon Monogram
67 Slanting Old English
68 Drop Ribbon Monogram

No.
69 Odd Block
70 Plain Script
71 Odd Block
72 Slanting Block
73 Old English
74 Old English
75 Roman
76 Diamond Monogram

# WAHL PEN <br> and <br> <br> EVERSHARP 

 <br> <br> EVERSHARP}

## Effective December 1, 1925

Please Destroy All Previous Lists

## All Shipments F. O. B. Chicago

## THE WAHL COMPANY

1800 Roscoe Street
CHICAGO, ILL.

Western Office<br>55 New Montgomery Street San Francisco, Calif.

Eastern Office and Export Department 429 Broadway New York, N. Y.

Note: Page numbers refer to pages in General Catalog No. 104
EVERSHARP PRICE LIST

| Page 6 | 14K SOLID YELLOW GOLD |  |
| :---: | :---: | :---: |
| Telegraph Word | Catalog No. | List Price |
| Abawc. | No. 98 | \$25.00 |
| Abaxd. | . No. 98SW | 23.00 |
| Abayp. | No. 99 | . 25.00 |
| Abazg. | No. 99 SW | . 23.00 |
|  | 18K SOLID GREEN GOLD |  |
| Abrog. | . . . . . . No. 98G | \$30.00 |
| Abbuh | No. 98GSW | 28.00 |
| Abcad. | .No. 99G | 30.00 |
| Abcerf. | . No. 99GSW | 28.00 |
| Page 7 | YELLOW GOLD FILLED |  |
| Bacax. | .No. 14 | . $\$ 5.00$ |
| Bacey. | No. 14SW | 5.00 |
| Baagw | No. 24 | 5.00 |
| Baihi | ...No. 24SW | 5.00 |

## EVERSHARP

## YELLOW GOLD FILLED-Continued



## EVERSHARP

| SILVER PLATED |  |  |
| :---: | :---: | :---: |
| Telegraph Word | Catalog No. | List Price |
| Eagrs. | No. 20 | \$ 1.00 |
| Eagzy. | No. 20SC | 1.00 |
| Eagsl. | No. 20SW | 1.00 |
| Page 12 | STERLING SILVER |  |
| Daema | No. 51 | \$ 3.50 |
| Daeng | .No. 51SW | 3.50 |
| SILVER FILLED |  |  |
| $\mathrm{R}_{\text {abnt }}$ | No. 35 | \$ 2.00 |
| Rafat. | .No. 35SW | 2.00 |
| SILVER PLATED |  |  |
| Eabfl. | No. 31 | . \$ 1.50 |
| Eabpy. | .No. 31SW | 1.50 |
| Eabkl | No. 29 | 1.50 |
| Eapple | .No. 29SW | 1.50 |
| Page 13 | YELLOW GOLD FILLED |  |
| Raavy. | . No. 110 MW | . \$ 3.50 |
| Raasw. | No. 166MW | 3.50 |
| Rasrv. | .No. 114MW | 3.50 |
| Caevj. | .No. 2 | 1.00 |
| GREEN GOLD FILLED |  |  |
| Ramdj. | . No. 173MW | \$ 4.00 |
| Raech | No. 167 MW | 4.00 |
| Rabbg. | No. 177 MW | . 4.00 |
| SILVER PLATED |  |  |
| Labhid. | . No. 120C | . $\$ 1.00$ |
| Laegc. | No. 120SW | 1.00 |
| Page 14 | RUBBER BARREL PENCILS |  |
| Rhezt.. | No. 3R | . $\$ 2.50$ |
| $\mathrm{R}_{\text {hifz. }}$ | No. 3RSW | 2.50 |
| Ryomg | No. 3RSC | 2.50 |
| $\mathrm{R}_{\text {Hidy }}$ | . No. 3M | 2.50 |
| R ${ }_{\text {hinc. }}$ | . No. 3MSW | 2.50 |
| Page 15 | RUBBER BARREL PENCILS |  |
| $\mathrm{R}_{\text {AAKN }}$ | No. 3 | . $\$ 2.50$ |
| Rabgl. | No. 3SW | 2.50 |
| Ranlp. | No. 4 | 2.50 |
| Raehn | No. 4SW | . 2.50 |
| Page 16 | OVERSIZE PENCILS (Thin Lead) |  |
| $\mathrm{R}_{\text {HEvN }}$. | . No. 458B | . $\$ 1.00$ |
| $\mathrm{R}_{\text {hexr }}$ | .No. 458R | 1.00 |
| Ryofy. | . No. 458M | 1.00 |
| $\mathrm{R}_{\text {HEGz. }}$ | .No. 450R | 3.00 |
| $\mathrm{R}_{\text {helf }}$ | No. 450 M | 3.00 |
| Rhenh. . | . No. 452B | . 3.00 |

## EVERSHARP

Page 17 ENAMELED AND BAKELITE BARREL PENCILS
Telegraph Word Catalog No. List Price
Eakby No. 151 ..... $\$ 0.50$
Eakcr No. 151C ..... 50
Ryizs. No. 159 C ..... 50
Eakgh No. 151SW ..... 50
Above pencils in following colors: Red, Blue and Black.
Eaksq. . . . . . . . . . . . . . . . . . . . . . No. 151MW ..... 50
Above pencil in Red only.
Ealsk. . . . . . . . . . . . . . . . . . . . . . . . No. 153 C ..... 50
Eampr No. 154 C ..... 50Above pencils in following colors: Red, Green, Mottled and Black.
Page 18 oversize pencils (Thick Writing Lead)
 ..... 1.00
Rносу. ..... 1.00 ..... 1.00
Ryokd No. 758 M ..... 1.00
Rнодz No. 750R ..... 3.00
Rнонр No. 750 M ..... 3.00
Page 19 oversize pencils (Thick Writing Lead)
Rhofb No. 752 B ..... $\$ 3.00$
regular barrel pencils (Thick Writing Lead) ..... $\$ 1.00$
Rhimh No. 761
Rhinj No. 724 ..... 5.00
Page 20 ENAMELED CHECKING PENCILS
Eahbr No. 101 ..... $\$ 1.00$Colors: Red, Blue, Green, Yellow and Black."EXECUTIVE" CHECKING PENCILS
Raklr........................... . . . No. 34 ..... $\$ 1.00$
Earls. No. 32 ..... 1.50
Еаняғ. No. 67 ..... 3.50
Page 21 EVERSHARPS WITH ENAMELED EMBLEMSAdd 50 cents to the price of the Eversharp ordered (regardless ofnumber, style or price) when any of the following emblems are wanted:Blue Lodge, Kiwanis, Rotary, Shrine, Elk, K. of C., or M. W. A.
Example Eversharp No. 14, List price ..... $\$ 5.00$Rotary enameled emblem cap...... . 50
Total list price ..... \$ 5.50
Page 22 RED TOP EVERSHARP LEADS (Thin Diameter)
1 Red Top metal tube, containing 12 sticks of black lead (any grade) \$ ..... 0.15
1 Red Top metal tube, containing 12 sticks of red, blue, green, or yellow leads ..... 25
1 Red Top metal tube, containing 12 sticks of purple copying (in- delible) leads ds .................................................
The above leads are sold in cartons contalning one-dozen tubes of leads
12 Red Top metal tubes, each containing one dozen sticks of blacklead (any one grade), in Red Top cardboard box1.80

## EVERSHARP

Page 17 ENAMELED AND BAKELITE BARREL PENCILS
Telegraph Word Catalog No. List Price
Eakby No. 151 ..... $\$ 0.50$
Eakcr No. 151C .....  50
Ryizs No. 159 C ..... 50
Eakgh No. 151SW .....  50
Above pencils in following colors: Red, Blue and Black.
Eakso. .....  50
Above pencil in Red only.
Ealsk. . . . . . . . . . . . . . . . . . . . . . . No. 153C ..... 50
No. 154C Eampr ..... 50
Above pencils in following colors: Red, Green, Mottled and Black.
Page 18 oversize pencils (Thick Writing Lead)
R Rism. . . . . . . . . . . . . . . . . . . . . . . No. 758B ..... \$ 1.00
Rносу No. 758 R ..... 1.00
Ryond No. 758 M ..... 1.00
$\mathrm{R}_{\text {норz }}$ No. 750 R ..... 3.00
Rнонр No. 750 M ..... 3.00
Page 19 oversize pencils (Thick Writing Lead)
Rhofb No. 752B ..... $\$ 3.00$
REGULAR BARREL PENCILS (Thick Writing Lead)
Rhilg. . . . . . . . . . . . . . . . . . . . . . . No. 720 ..... $\$ 1.00$
Rнімн . . . . . . . . . . . . . . . . . . . . . . No. 761 ..... 3.50
Rhinj No. 724 ..... 5.00
Page 20 ENAMELED CHECKING PENCILS
Eahbr ..... No. 101 ..... $\$ 1.00$
Colors: Red, Blue, Green, Yellow and Black.
"EXECUTIVE" CHECKING PENCLLS
$\mathrm{R}_{\text {aelr. }}$ . No. 34 ..... $\$ 1.00$
Eable. No. 32 ..... 1.50
Eahsf No. 67 ..... 3.50
Page 21 EVERSHARPS WITH ENAMELED EMBLEMSAdd 50 cents to the price of the Eversharp ordered (regardless ofnumber, style or price) when any of the following emblems are wanted:Blue Lodge, Kiwanis, Rotary, Shrine, Elk, K. of C., or M. W. A.Example . . . . . . . . . . . . . . . . Eversharp No. 14, List price. ..... . $\$ 5.00$
Rotary enameled emblem cap .....  50
Total list price ..... $\$ 5.50$
Page 22 RED TOP EVERSHARP LEADS (Thin Diameter)
1 Red Top metal tube, containing 12 sticks of black lead (any grade) \$ ..... 0.15
1 Red Top metal tube, containing 12 sticks of red, blue, green, or yellow leads ..... 25
1 Red Top metal tube, containing 12 sticks of purple copying (in- delible) leads ..... 25
The above leads are sold in cartons contatning one-dozen tubes of leads12 Red Top metal tubes, each containing one dozen sticks of blacklead (any one grade), in Red Top cardboard box1.80

## WAHL PEN

RED TOP EVERSHARP LEADS (Thin Diameter)-Continued Description List Price
Quantity3.00
12 Red Top metal tubes, each containing one dozen purple copying (indelible) leads, in Red Top cardboard box ..... 3.00
EVERSHARP ERASERS
4 MIN Eversharp erasers, in folding cardboard box ..... \$ 0.10
4 REG Eversharp erasers, in folding cardboard box ..... 10
4 BM Eversharp erasers, in folding cardboard box. ..... 10
4 BP Eversharp erasers, in folding cardboard box ..... 10
3 SJ Eversharp erasers, in folding cardboard box ..... 10
3 LJ Eversharp erasers, in folding cardboard box ..... 10
Page 23 EVERSHARP THICK WRITING LEADS1 Red Top wooden tube, containing 8 sticks of black, red, blue,green, yellow, or purple copying (indelible) thick writing leads(any one grade or color)$\$ 0.15$The above leads are sold in cartons containing one-dozen tubes of lead
of the same grade or color. Dozens will not be broken.
12 Red Top wooden tubes, each containing eight sticks of black, red, blue, green, yellow, or purple copying (indelible) thick writing lead, packed in folding cardboard box (minimum order 12 tubes of lead of one grade or color) ..... 1.80
EVERSHARP CHECKING LEADS
1 Red Top sliding cardboard box, containing 6 large size checkingleads (either grade) for use in Eversharps Nos. 101, 32, 34and 67 only. Black, red, blue, green, or yellow.\$ 0.15
1 Red Top sliding cardboard box, containing 6 large size purple copying (indelible) checking leads (No. 1 grade only) ..... 25
Page 24 bversharp lead COUNTER DISPlay assortments

Page 26
WAHL PEN PRICE LIST
PRECIOUS-METAL BARREL PENS
Macti. No. 3298BW ..... $\$ 30.00$
No. 4298 B
No. 4298 B ..... 37.50 ..... 37.50
Madah.
Madah.
Maeil No. 54498 B . ..... 30.00
Maema. No. 4299B ..... 37.50
Maepp. No. 5499B ..... 50.0018K SOLID GREEN GOLD
Mabdd . . . . . . . . . . . . . . . . . . . . . . No. 3298BGW ..... $\$ 35.00$
Mazef No. 4298 BG ..... 42.50
MaEKK No. 5498BG ..... 55.00
Nabd. No. 3299BGW ..... 35.00
$\mathrm{N}_{\text {abcr }}$ No. 4299 BG ..... 42.50
$\mathrm{N}_{\text {Aay }}$ No. 5499BG ..... 55.00

## WAHL PEN

STERLING SLLVERCatalog No.
List Price
Telegraph Word
No. 328 CW ..... $\$ 8.00$
Masjh
No. 428 C
No. 428 C ..... 10.00 ..... 10.00
Riotz
Riotz
No. 648 C
No. 648 C ..... 12.50 ..... 12.50
Rioxd
Rioxd
No. 321 CW ..... 5.00
Rhald No. 421 C ..... 5.00
$\mathrm{R}_{\text {hamf }}$ No. 641 C ..... 7.50
SILVER FILLED
Ibbuf. No. 321DW ..... $\$ 3.00$
Rhagy No, 421D ..... 3.00
RHahz No. 641D ..... 5.00
Page 30SILVER FILLED
Rayos No. 325DW ..... $\$ 3.00$
RayutNo. 425 D
3.00
$\mathrm{R}_{\mathrm{habt}}$ No. 645D ..... 5.00
YELLOW GOLD FILLED
Racer: No. 216AW ..... $\$ 5.00$
Rabuy No. 213AW ..... 5.00
Raciv. No. 214AW ..... 5.00
GREEN GOLD FILLED
Radox No. 216AGW ..... $\$ 5.50$
Radev No. 213AGW ..... 5.50
Raduy No. 214AGW ..... 5.50
RUBBER BARREL PENS
Page 32 WAFL OVERSIZE SIGNATURE PENS
$\mathrm{R}_{\text {нохт }}$ No. 760RS ..... S 7.00
Rномл. No. 760 MS ..... 7.00
Paecd. No. 762 S ..... 7.00
Page 33 WAHL SIGNATURE PENS
Rhuby ..... $\$ 5.00$
No. 740RS
No. 740RS
RHUCZ No. 620RS ..... 4.00
Ryobv. No. 620 RSSC ..... 4.00
Rhonk. No. 740 MS ..... 5.00
Rhows No. 620 MS ..... 4.00
Pafbe. No. 742 S ..... 5.00
Radjm No. 622S ..... 4.00
Page 34 RUBBER BARREL PENS
Obdar. No. 722AZRC ..... $\$ 3.00$
Obdid. No. 742AZRC ..... 5.00
Obdug No. 762AZRC ..... 7.00
Paapr No. 726AZRC ..... 3.00
Passs. No. 746AZRC ..... 5.00 No. 766AZRC ..... 7.00
Paatr
Paatr
Page 35 RUBBER BARREL PENS
Obaby. No. 722 ..... \$ $2.50^{*}$
Obsup. . . . . . . . . . . . . . . . . . . . . . . . No. 742 ..... 4.00*

## WAHL PEN

## RUBBER BARREL PENS-Continued

| Telegraph Word | Catalog No. | List Price |
| :---: | :---: | :---: |
| Obcod.. | No. 762 | . $\$ 6.00^{*}$ |
| Pahgg. | No. 726 | 2.50* |
| Paall. | No. 746 | 4.00* |
| Paann | No. 766 | $6.00^{*}$ |

## Page 36 RUBBER BARREL PENS

Ramar
No. 622
$\$ 2.50$
$R_{\text {Aaxb }}$
No. 622 W
2.75

Raapt. . . . . . . . . . . . . . . . . . . . . . No. 622AZW . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 3.00
Riegk.
No. 622ASC 3.00

## Page 37 RUBBER BARREL PENS

Rielp. . . . . . . . . . . . . . . . . . . . . . . No. 622SSC . . . . . . . . . . . . . . . . . . . . $\$ 4.00$
Rabov.. . . . . . . . . . . . . . . . . . . . No. 626 . . . . . . . . . . . . . . . . . . . . . . . . 2.50
Radat. . . . . . . . . . . . . . . . . . . . . No. 626W . . . . . . . . . . . . . . . . . . . . . 2.752 .75
Racux . . . . . . . . . . . . . . . . . . . . . No. 626AZW . . . . . . . . . . . . . . . . . . . 3.00


Paacc. . . . . . . . . . . . . . . . . . . . No. 522AW . . . . . . . . . . . . . . . . . . . . 3.00
Patafe. . . . . . . . . . . . . . . . . . . . . No. 522AZW . . . . . . . . . . . . . . . . . . . . . 3.00
Riedh. . . . . . . . . . . . . . . . . . . . . . No. 522ASC . . . . . . . . . . . . . . . . . . . . . . . . . 3.00
Page 39 RUBBER BARREL PENS
Pacos. . . . . . . . . . . . . . . . . . . . . . No. 526 . . . . . . . . . . . . . . . . . . . . . . \$ 2.50
Padap.. . . . . . . . . . . . . . . . . . . . . . No. 526W . . . . . . . . . . . . . . . . . . . . . . 2.75
Pader. . . . . . . . . . . . . . . . . . . . . . No. 526AW . . . . . . . . . . . . . . . . . . . . . 3.00
Paduv . . . . . . . . . . . . . . . . . . . No. 526AZW . . . . . . . . . . . . . . . . . . . . . . . 3.00
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## HAND ENGRAVING

Three initials or less, Plain Script or Plain Block, 20 cents. Each additional initial, 5 cents.
Price per

Letter $\quad$| No. |
| :---: |
| No. |

# For Price List of Parts for Eversharps and Wahl Pens <br> See Pages 46 and 47 of this Catalog 


[^0]:    These pencils mark a new departure in mechanical pencil making. The oversize barrels allow a firm, casy grip for tireless writing. The new mediun thick lead (075-inch in diameter) is particularly destrable as a combination writug and checkang lead, for mansfold worlf, and wherever a heavy mark is desired.
    The pencils shown above with exposed erasers are packed one dozen of one color or standard asssortment on counter display card, or in skrawboard boxes for quantity sales.

    Tel. Wonl
    Rhiss No. 758 B
    Reocy No-758R
    Ryok No. 758 M
    Rhodz
    No 750 R
    RHOHD Na -750M

    Plan polished Black fubber harrel pencil, long with packet clip and large exposed eraser, nuckel trummed: length $51 / 6$ incheo, four extra leads in magazine
    Plain polshed Red rubber barrel pencl, long with pocket clip and large exposed eraser, nickel trimmed, length $51 / 1$ unches; four extra leads in magazine.
    Plain polshed Mottled rubber larrel pencil, long with pocket clip and large exposed eraser; nockel trimmed, length $51 / 4$ inches, four extra leads in magazne.
    Plan pohished Red rebber barrel pencil, long wich pocket clip, yellow gold-6iled cap and trim; length $51 /$ mehes, four extra lends in magazine.
    Plaw polished Mottled rubber barrel pencil, lang with pocker clip; yellow goldffilled cap and trim; length $51 / 4$ neches, four extra leads in magazne.

[^1]:    Prives of outer barrels furnished upon tequest. Minimum eharge on all repair work done by The Wahl Company, 25 c net.

[^2]:    No,
    51 Old English
    52 Ribbon Monogram
    53 Fancy Block
    54 Vertical Script
    55 Fancy Block
    56 Plain Block
    57 Vertical Script
    58 Greek Letters
    59 Drop Jap Monogram

